

SHOULD I BE AN ENTREPRENEUR?

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| 1. I am able to see the big picture. | 1 2 3 4 5 |
| 2. I enjoy taking calculated risks. | 1 2 3 4 5 |
| 3. I have the emotional ability to bounce back after failure, criticism or temporary setbacks. | 1 2 3 4 5 |
| 4. I want to achieve financial independence. | 1 2 3 4 5 |
| 5. I want to be in control of my own time. | 1 2 3 4 5 |
| 6. I have some form of a self-management tool or personal information manager. | 1 2 3 4 5 |
| 7. I view situations down to their smallest detail | 1 2 3 4 5 |
| 8. I feel comfortable delegating work to others. | 1 2 3 4 5 |
| 9. I exercise initiative and take responsibility for my own actions. | 1 2 3 4 5 |
| 10. I manage my finances according to a good financial program. | 1 2 3 4 5 |
| 11. I have a marketing plan. | 1 2 3 4 5 |
| 12. I have a business plan. | 1 2 3 4 5 |
| 13. I have enough money to go into or support my own business even through the hard times. | 1 2 3 4 5 |
| 14. I get things done on time and plan ahead. | 1 2 3 4 5 |
| 15. I have willpower and self-discipline. | 1 2 3 4 5 |
| 16. I enjoy a challenge | 1 2 3 4 5 |
| 17. I like to make my own decisions and try my own ideas. | 1 2 3 4 5 |
| 18. I have mentors who help me as my business changes. | 1 2 3 4 5 |
| 19. My family supports the risks and resource drains needed in starting up and running a business. | 1 2 3 4 5 |
| 20. My time is worth money to others. | 1 2 3 4 5 |
| 21. I have confidence in my ability to create a successful professional practice. | 1 2 3 4 5 |
| 22. I am good at setting limits. | 1 2 3 4 5 |
| 23. When personal problems come up I do something about them immediately. | 1 2 3 4 5 |
| 24. I keep good records. | 1 2 3 4 5 |
| 25. I have some business experience. | 1 2 3 4 5 |
| 26. At least one of my parents was self-employed | 1 2 3 4 5 |
| 27. I usually finish what I start | 1 2 3 4 5 |
| 28. My health is good and I take care of myself. | 1 2 3 4 5 |
| 29. I get along with people. | 1 2 3 4 5 |
| 30. I am a self-starter | 1 2 3 4 5 |

Total _____

Add all the numbers you circled. The highest possible score is 150. If you scored at least 80 % or 120 operating your own business fits many of your strengths. A high rating is especially important for items 3 through 6. If you scored 60% or 90 you have good skills to succeed and may need to develop more to survive long term. If you scored 40% /60 or below you may have the potential to be an entrepreneur and but to develop more skills to succeed, or need to be part of a group with members who have the skills you lack.